### **USDA Weekly Retail Shell Egg Feature Activity** Advertised Prices for Shell Eggs to Consumers at Major Retail Supermarket Outlets during the period of 06/23 thru 06/29 (prices in dollars per carton)

Fri. Jun 23, 2006

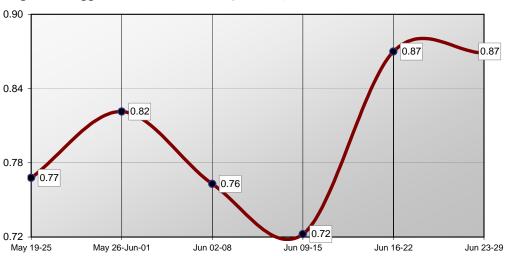
NATIONAL SUMMARY												
			THIS	WEEK		PREVIOUS WEEK						
	Feature Rate	3	7.5% of 1	7,000 store	es	32.1% of 17,000 stores						
		X LA	ARGE	LAR	GE	X LA	ARGE	LARGE				
		Stores	Avg	Stores	Avg	Stores	Avg	Stores	Avg			
R	USDA GRADE AA											
E	White 12 pack			170	0.75	200	1.00	110	0.97			
G	White 18 pack			1,400	1.46			110	1.49			
U	Brown 12 pack											
L	USDA GRADE A											
A	White 12 pack	70	0.86	810	0.77	20	0.89	600	0.95			
R	White 18 pack			170	0.93			620	1.12			
	Brown 12 pack			200	0.99							
S	USDA ORGANIC											
Р	White 12 pack											
Ε	Brown 12 pack			120	3.69			870	2.83			
С	OMEGA-3											
1	White 12 pack	840	2.35	1,380	2.18			670	2.18			
Α	Brown 12 pack			590	2.28			110	3.00			
L	CAGE-FREE											
Т	White 12 pack			230	2.29			130	2.34			
Υ	Brown 12 pack			190	2.24			1,070	2.27			
	TIVITY INDEX SUN	THIS W	/EEK	LAST	WEEK	INVENTORY 5/						
R	egular Shell Eggs (XL	2,82	20	1,6	60	Large Eggs on						
S	pecialty Shell Eggs	3,35	50	2,8	50	Jun-19-2006						
То	tal (including Medi	um)		6,29		5,0	70	545.1				
Sp	ecial Rate 4/:	11.7	'%	10.3	3%	18%						

#### 5/: Inventory in thousands of 30-dozen cases.

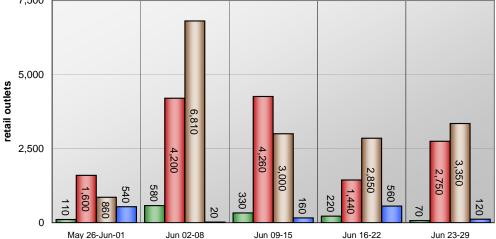
## Shell Egg Featuring - 06/23 thru 06/29

Feature activity on both regular and specialty shell eggs is higher than a week ago. The Southwest and Northwest are most active regions with over 60% of sampled outlets conducting ads. Notably the Southeast is quiet with less than 13% of targeted stores with promotions. Grade AA Large 18 pack egg promotions have increased substantially. The average price to consumers on Large Grade A or better is the same as last week. Omega-3 eggs are the front-runner in the specialty shell egg sector this ad cycle. Although highly visible in previous weeks, cage free brown and USDA Organic reflect a dramatic decline this week.

#### Large White Eggs - Grade A or better, wtd avg. featured price converted to \$/dozen







## **Explanatory Notes**

#### All report information gathered from publicly available sources including store circulars, newspaper ads, and supermarket websites.

1/: FEATURE RATE: the amount of sampled stores advertising any consumer grade of shell eggs during the current week, expressed as a percentage of the total sample. 2/: ACTIVITY INDEX: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised consumer grade of shell egg. (e.g., a retailer featuring XL and LG eggs in 100 stores would have an activity index of 200.) 3/: STORES/AVG: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets.4/: SPECIAL RATE: the percentage of sampled stores with a no-price promotion (e.g., buy 1, get 1 free, etc.)



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Fri. Jun 23, 2006

		NORTHEAST U.S.						SOUTHEAST U.S.					MIDWEST U.S.			
415	Toeture Dete	(CT,DE,MA,MD,ME,NH,NJ,NY,PA,RI,VT)						(AL,FL,GA,MS,NC,SC,TN,VA,WV)					(IA,IL,IN,KY,MI,MN,ND,NE,OH,SD,WI)			
1/ Feature Rate 2/ Activity Index CLASS		48.4% of 3,900 sampled outlets Activity Index = 2,900 (includes Medium)					A ==	12.2% of 4,700 sampled outlets					29.2% of 2,800 sampled outlets Activity Index = 720 (includes Medium)			
										0 (includes Medium)			•	•		
		Price Range Stores Avg 3/		LARGE Price Range Stores Avg 3/		EXTRA LARGE Price Range Stores Avg 3/		- 2/	LARGE		EXTRA LARGE		LARGE			
	White 12 pack	Price Range	Stores	Avg 3/	Price Ran	ige Stor	es Avg 3	/ Price Range	Stores Av	g 3/	Price Range	Stores Avg 3/	Price Range	Stores Avg 3/	Price Range 0.48 - 0.77	Stores Avg 3/ 20 0.68
USDA	White 18 pack				4	49	40 1.49	,			0.99	30 0.99			1.00	1.00
<b>GRADE</b>	Brown 12 pack				1.	49	+0 1.48	' [			0.99	30 0.99			1.00	1.00
AA	MEDIUM		White 1	12 pook					White 12 p	ook				Mhita 12 nach		
	White 12 pack	0.79 - 0.89	70	•	0.79 - 1.	00 1	60 0.97	,	write 12 p	ack	0.48 - 1.00	360 0.65		White 12 pack	0.50 - 0.88	250 0.79
USDA	White 18 pack	0.79 - 0.09	70	0.00	0.73 - 1.	00 1	00 0.91				0.40 - 1.00	300 0.03			0.89 - 0.94	100 0.89
GRADE	•				0	99 1	70 0.99	,							1.00	30 1.00
A	DIOWII 12 Pack		White 1	12 nack	0.50 - 0.		90 0.57		White 12 p	ack				White 12 pack	1.00	30 1.00
	MEDIUM			30 pack	0.50 - 0.	01	90 0.57		White 30 p					White 30 pack		
- Lugn	A ORGANIC		vviile	о раск					write 30 p	ack				write 30 pack		
3	White 12 pack															
P	Brown 12 pack				3.98 - 3.	aa	80 3.98	1							2.98	30 2.98
E OME	GA-3				3.30 - 3.	33	50 5.90	,							2.90	30 2.90
COMIL	White 12 pack	1.99 - 2.50	770	2.33	1.99 - 2.	50 0	40 2.28	2.50	70 2	2.50	1.66 - 2.50	300 1.97			1.99 - 2.00	90 1.99
\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Brown 12 pack	1.33 - 2.30	770	2.00			20 2.28		70 2	50	2.28	70 2.28			1.99 - 2.00	30 1.33
CAG	E-FREE				۷.	20 0	20 2.20	,			2.20	70 2.20				
T	White 12 pack														2.29	200 2.29
Y	Brown 12 pack				2	79	60 2.79	,			1.99	120 1.99			2.20	200 2.20
•	BIOWII 12 pack		SOL	ITH CF	NTRAL U.		00 2.70	<u>'</u>	SOUT	гнν	/EST U.S.	120 1.00		NORTHV	VEST U.S.	
		(AR,AZ,CO,KS,LA,MO,NM,OK,TX,UT)					(CA,NV)					(ID,MT,OR,WA,WY)				
1/ F	Feature Rate	40.2% of 2,700 sampled outlets						62.7% of 1,900 sampled outlets					80.4% of 1,000 sampled outlets			
	activity Index	Activity Index = 740 (includes Medium)					Activity Index = 630 (includes Medium)					Activity Index = 350 (includes Medium)				
	White 12 pack	7100			0.77 - 0.		40 0.78		yex		(	,	7.0	array mack = cc	0.59	10 0.59
USDA	White 18 nack				1.00 - 1.		10 1.01				1.50 - 2.00	590 1.92			1.00 - 1.99	330 1.22
GRADE	Brown 12 pack										2.00					
AA	MEDIUM		White '	12 pack					White 12 p	ack				White 12 pack		
	White 12 pack			- p	0.50 - 0.	88	40 0.87	,								
USDA	White 18 pack						70 0.98									
GRADE	·															
Α			White 1	12 pack	0.	50	30 0.50	)	White 12 p	ack				White 12 pack		
	MEDIUM			30 pack					White 30 p					White 30 pack		
c USD	A ORGANIC															
P	White 12 pack															
E E	Brown 12 pack										3.50	10 3.50				
	GA-3															
ĭ	White 12 pack				1.99 - 2.	00	50 1.99	)								
A	Brown 12 pack															
L CAG	E-FREE															
Т	White 12 pack										1.99 - 2.50	30 2.32				
Y	Brown 12 pack														1.99	10 1.99
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Note: See page 1 for explanatory notes.